

Here Are 5 Recruiting Processes That Will Improve The Profitability Of Your Sales Organization's Recruiting Strategy

- 1. Implement A Process In Your Recruiting Strategy That Will Provide You With “Automated Electronic Notifications”**

When Resume's Are Posted To Key Internet Job Sites That Meet Your - Ideal Sales Candidate Background and Profile Criteria.

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- 2. Obtain Outbound Excellence's Recruiting “Call Guideline” To Maximize The Number Of Ideal Sales Candidates You Convert From Resume Posters To “Top Revenue Producers”**

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- 3. Establish An Internship Program With Local Colleges And Universities.**

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- 4. Relentlessly Pursue The Development Of Internal Non-Sales Candidates To Fill Your Outbound Telephone Sales Positions.**

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- 5. Contact Outbound Excellence For Other Proven Processes That Will Increase The Profitable Sales & Customer Growth Produced By Your Future New Hires.**