



**Profitable  
Sales Growth  
Strategies**

**Outbound Excellence**  
877-337-2674  
602-770-0012  
[www.outboundexcellence.com](http://www.outboundexcellence.com)

**Commission Escalator's  
Accelerate Margin Dollar Performance**

**Adding A Commission Escalator  
For Each Margin Dollar  
A Sales Representative Achieves  
Over Their Margin Dollar Quota ...**

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**Will Get Your Sales Representatives  
To Press Their Sales Accelerator  
Rather Than Their Sales Brakes  
Once Their Quota Has Been Met**

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**Customers That Have Added  
Our Commission Escalator To Their  
Sales Compensation Strategy**

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**Have Increased  
The Margin Dollar Performance  
Of Their Sales Organization  
By An Average of 12%**