



Outbound Excellence



Of Sales Representatives - Budget vs Actual Performance

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
Budget	110	110	110	125	140	155	170	185	200	215	230	245
Actual	96	92	98	108	122	141	163	182	196	208	222	238
Delta	-14	-18	-12	-17	-18	-14	-7	-3	-4	-7	-8	-7

2008 # of Sales Representatives Budget vs Actual Performance

