

Outbound Excellence

Sales Forecast Update - MTD - thru 09/21/2011

SSR	Booked / Not Invoiced	Invoiced thru 09/21	Quotes Accepted / Not Booked	Promotions	Totals
Alan	\$ 27,301	\$ 15,458	\$ 16,750	\$ 4,860	\$ 64,369
Ben		\$ 125	\$ 2,250		\$ 2,375
Chris	\$ 7,755	\$ 14,666	\$ 17,250		\$ 39,671
Darren	\$ 31,200	\$ 52,964	\$ 33,000		\$ 117,164
Edward		\$ 8,550	\$ 43,000		\$ 51,550
Frank	\$ 4,000	\$ 5,514	\$ 7,000		\$ 16,514
Greg	\$ 2,000	\$ 386	\$ 2,250		\$ 4,636
Hank		\$ 1,962	\$ 2,500	\$ 23,000	\$ 27,462
John		\$ 2,810	\$ 5,500		\$ 8,310
Ken		\$ 330	\$ 1,750		\$ 2,080
Larry	\$ 7,358	\$ 66,786	\$ 18,200		\$ 92,344
Max	\$ 10,146	\$ 9,405	\$ 6,000	\$ 2,430	\$ 27,981
Ron	\$ 786	\$ 8,808	\$ 15,000		\$ 24,594
Totals	\$ 90,546	\$ 187,764	\$ 170,450	\$ 30,290	\$ 479,050

Contracts	Quotes	Promotion	Returns
1) K & N Builders \$786	1) Meekers \$6700	1) CCM \$2,430	1) Siebel - \$2800
2) Premier Health Partners \$9,804	2) CalGren \$2400	2) Pintey's \$4,860	2) Johnson \$3200
3) Nordstrom \$2300	3) Save Mart \$6800	3) VMax \$23,000	
4) Jack In The Box - media	4) Boyton's \$5200		
5) West Point Stevens \$2,451			
6) Merillat Culpeper \$5,304			
7) Cebal America \$4,487			
8) Communication Test Design \$2,871			
9) Tiger Courier \$2538			
10) Old Dutch \$4080			
11) Datatek \$1476			
12) Accurate Inventory \$2,052			
13) Cascade Paper \$6,403			
14) Cascade Rolland \$6,138			
15) Quality Meat Packers \$14,760			
16) CDI \$2,000			